SMALL BUSINESS EXECUTIVE LEADERSHIP TEAM BI-MONTHLY MEETING

MSFC SMALL BUSINESS PROGRAM UPDATE

June 30, 2016



MSFC FY 2016 Small Business Goals

CATEGORIES	\$ NEGOTIATED	% NEGOTIATED
Proc. \$	\$2,000.0M	
SB	\$ 242.0M	12.1%
SDB	\$ 94.0M	4.7%
WOSB	\$ 60.0M	3.0%
HUBZone SB	\$ 6.0M	0.3%
SDVO SB	\$ 40.0M	2.0%

NASA MSFC Small Disadvantaged Business **Contract Base**

ORG. CODE	CONTRACT TITLE	CONTRACT NUMBER	PRIME	CLASSIFICATION	FY 2016 PROJECTION
AS	A&E Misc. Environmental Engineering Studies	NNM11AA25C	Great Southern	SDB-WOSB	\$0.4M
AS	Custodial & Refuse Collection Services	NNM13AA21C	AQuate	SDB-8(a)-SDVO SB	\$4.1M
AS	Environmental Engineering & Occupational Health Services	NNM13AA80C	HPM Corporation	SDB-WOSB	\$4.1M
AS	MSFC Grounds Maintenance Services	NNM11AA31C	Chugach	SDB-8(a)	\$1.3M
AS	On-site A&E Design Services	NNM11AA39C	KAYA & Associates	SDB-8(a)	\$6.0M
AS	Utility Control Systems	NNM15AA20C	Aetos Systems	SDB-WOSB-8(a)	\$2.2M
ES	Engineering Support	NNM14AA14C	Cepeda Systems	SDB-WOSB-8(a)	\$1.6M
ES	Marshall Engineering Technician & Trade Support Services	NNM15AA07C	Aerie Aerospace	SDB-WOSB-8(a)	\$43.0M
HS	Center-wide Administrative Support Services	NNM16AA10C	Hanks, Hanks & Associates	SDB-WOSB-8(a)	\$5.0M
HS	Office of Human Capital Support Services	NNM14AA15C	Aetos Systems	SDB-WOSB-8(a)	\$4.5M
QD	Safety & Mission Assurance Support Services	NNM07AA74C	Bastion Technology	SDB	\$27.0M
RS	Acquisition & Business Support Services	NNM11AA30C	Al-Razaq Computing Services	SDB	\$12.3M
	Total:				\$111.5M

MASA MSFC Woman-Owned Small Business Contract Base

ORG.	CONTRACT TITLE	CONTRACT NUMBER	PRIME	CLASSIFICATION	FY 2016 PROJECTION
AS	A&E Misc. Environmental Engineering Studies	NNM11AA25C	Great Southern	SDB-WOSB	\$0.4M
AS	Environmental Engineering & Occupational Health Services	NNM13AA80C	HPM Corporation	SDB-WOSB	\$4.1M
AS	Utility Control Systems	NNM15AA20C	Aetos Systems	SDB-WOSB-8(a)	\$2.2M
CS	MIPSS Configurations & Data Management	NNM13AA66T	Victory Solutions	WOSB-SDVO SB	\$9.9M
CS	MIPSS Cost Estimation & Analysis	NNM13AA64T	Victory Solutions	WOSB-SDVO SB	\$1.5M
ES	Engineering Support	NNM14AA14C	Cepeda Systems	SDB-WOSB-8(a)	\$1.6M
ES	Marshall Engineering Technician & Trade Support Services	NNM15AA07C	Aerie Aerospace	SDB-WOSB-8(a)	\$43.0M
HS	Center-wide Administrative Support Services	NNM16AA10C	Hanks, Hanks & Associates	SDB-WOSB-8(a)	\$5.0M
HS	Office of Human Capital Support Services	NNM14AA15C	Aetos Systems	SDB-WOSB-8(a)	\$4.5M
RS	Acquisition & Business Support Services	TBD	TBD	WOSB	TBD
	Total:				\$ 72.2M

MSFC Service Disabled Veteran-Owned Small Business Contract Base

ORG.	CONTRACT TITLE	CONTRACT NUMBER	PRIME	CLASSIFICATION	FY 2016 PROJECTION
AS	Custodial & Refuse Collection Services	NNM13AA21C	AQuate	SDB-8(a)-SDVO SB	\$4.1M
CS	MIPSS Configurations & Data Management	NNM13AA66T	Victory Solutions	WOSB-SDVO SB	\$9.9M
CS	MIPSS Cost Estimation & Analysis	NNM13AA64T	Victory Solutions	WOSB-SDVO SB	\$1.5M
FP	Huntsville Operations Support Center Services	NNM12AA10C	COLS/5 Corporation	SDVO SB	\$33.0M
IS	MSFC Information Technology Services	TBD	TBD	SDVO SB	TBD
	Total:				\$ 48.5M



MSFC HUBZone Small Business Contract Base

CONTRACT TITLE	CONTRACT NUMBER	PRIME	CLASSIFICATION	FY 2016 PROJECTION



Metrics (Through May 31, 2016)

CATEGORIES	GOVT. % GOALS	NASA % GOALS	NASA \$ ACHIEVED	NASA % ACHIEVED	MSFC % GOALS	MSFC \$ ACHIEVED	MSFC % ACHIEVED	% OF AGENCY
PROC. \$			\$11,121.4M			\$1,620.8M		14.6%
SB	23.0%	16.75%	\$1,572.4M	14.1%	12.1%	\$239.0M	14.7%	15.2%
SDB	5.0%	5.0%	\$787.0M	7.1%	4.7%	\$105.3M	6.5%	13.4%
HUBZone	3.0%	3.0%	\$33.8M	0.3%	0.3%	\$3.7M	0.2%	10.9%
WOSB	5.0%	5.0%	\$385.4M	3.5%	3.0%	\$74.0M	4.6%	19.2%
SDVO SB	3.0%	3.0%	\$87.4M	0.8%	2.0%	\$39.3M	2.4%	45.0%

^{*}Data as of June 6, 2016



MSFC 36 Month Acquisition Forecast

POP EXPIRES	INCUMBENT	CONTRACT	TITLE	PREVIOUS NAICS CODE	POTENTIAL VALUE	PREVIOUS COMPETITION	PROJECTED COMPETITION
12/31/2016	Excalibur Associates	NNM12AA08C	Protective Services at MSFC and MAF	561612	\$46M	GSA SB Reserve	GSA SB Set-Aside
01/31/2017	CH2M	NNM12AA05C	Logistics Services	561210	\$84M	Full & Open	SB Set-Aside
03/31/2017	COLSA	NNM12AA08C	Huntsville Operations Support Center	541712	\$131M	SB Set-Aside	TBD
05/31/2017	CH2M	NNM10AA17C	A&E for Environmental Engineering	541330	\$75M	Full & Open	TBD
06/03/2017	GMC-Merrick JV	NNM12AA49C	A&E for Misc. Studies & Design Tasks	541330	\$10M	Full & Open	TBD
07/31/2017	Jacobs	NNM12AA41C	Engineering & Science Systems & Skills Augmentation	541712	\$639M	Full & Open	Full & Open



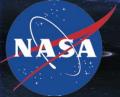
MSFC 36 Month Acquisition Forecast (Cont.)

POP EXPIRES	INCUMBENT	CONTRACT	TITLE	PREVIOUS NAICS CODE	POTENTIAL VALUE	PREVIOUS COMPETITIO N	PROJECTED COMPETITION
09/30/2017	Analytical Services	NNM12AA53C	Office of Strategic Analysis & Communication	541712	\$52M	GSA SB Reserve	TBD
02/28/2018	Teledyne Brown Engineering	NNM13AA29C	Mission Operations & Integration	541712	\$133M	Full & Open	TBD
09/03/2018	Multiple Awardees	Multiple	Construction IDIQs (25K to \$5M)	236220		SB Set-Aside	TBD
10/31/2018	НРМ	NNM13AA80C	Environmental Engineering & Occupational Health	621999	\$33M	SB Set-Aside	TBD
02/28/2019	Victory Solutions	NNM13AA64T	Cost Estimating & Analysis	541330	\$8.6M	GSA SB Reserve	TBD
03/31/2019	MTS	NNM13AA65T	Program Planning & Control	541330	\$37M	GSA SB Reserve	TBD
03/31/2019	Victory Solutions	NNM13AA66T	Configuration & Data Management	541330	\$48M	GSA SB Reserve	TBD



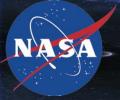
MSFC 36 Month Acquisition Forecast (Cont.)

POP EXPIRES	INCUMBENT	CONTRACT	TITLE	PREVIOUS NAICS CODE	POTENTIAL VALUE	PREVIOUS COMPETITION	PROJECTED COMPETITION
03/31/2019	MTS	NNM13AA67T	Project Coordination	541330	\$44M	GSA SB Reserve	TBD
04/30/2019	MTS	NNM14AA02T	Subject Matter Expertise	541330	\$44M	GSA SB Reserve	TBD
05/31/2019	Aetos Systems	NNM14AA15C	Human Capital Support	541990	\$25M	8(a) Competition	TBD



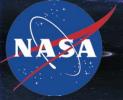
In or Nearing Competition

REQUIREMENT	MENT INCUMBENT		CURRENT COMPETITION
Acquisition & Business Support Services	Al-Razaq Computing Services	SB Set-Aside	WOSB Set-Aside
Facility Engineering Design & Inspection Services	KAYA & Associates	8(a) Competition	8(a) Competition
Environmental Services	Great Southern	SB Set-Aside	SB Set-Aside
Facility Operations & Maintenance Support Services	URS	Full & Open	Full & Open
Marshall Information Technology Services	Dynetics	SB Set-Aside	SDVO SB Set-Aside
Protective Services at MSFC and MAF	Excalibur Associates	SB Set-Aside (GSA Buy)	SB Set-Aside (GSA Buy)
Safety & Mission Support Services	Bastion Technologies	SB Set-Aside	SB Set-Aside



This & That

- Newly appointed Small Business Technical Coordinators presented official appointment letters signed by Todd May.
- Planning visits with MSFC organizations to provide program updates and discuss program challenges.
- Planning future business forums in Memphis, TN & Jackson, MS.
- MSFC to host the FY 2017 NASA SDVO SB Industry Day in May.
- MSFC facing major HUBZone SB goal challenge in FY 2016 and beyond.
- Lynn Garrison's rotation ends on June 30.



This & That (Cont.)

- Small Business program update to the Integrated Management System Committee on Jun 27.
- Working FY 2017 small business goals.
- Awaiting Small Business, Large Business, and Small Business
 Subcontractor of the Year nominations. (Nominations due July 1).